

CAHYA MATA SARAWAK BERHAD

(Company No: 21076-T)

(Incorporated in Malaysia)

Interim Financial Report

Condensed consolidated statements of comprehensive income for the period ended 30 September 2017

| | Note | 3 months ended | | Changes (%) | 9 months ended | | Changes (%) |
|---|------|----------------------|----------------------|----------------|----------------------|----------------------|----------------|
| | | 30.09.2017 RM'000 | 30.09.2016 RM'000 | | 30.09.2017 RM'000 | 30.09.2016 RM'000 | |
| Revenue | A8 | 347,968 | 356,060 | -2% | 1,018,538 | 1,101,783 | -8% |
| Cost of sales | | (256,647) | (268,047) | | (772,347) | (865,995) | |
| Gross profit | | 91,321 | 88,013 | 4% | 246,191 | 235,788 | 4% |
| Other income | | 2,817 | 3,631 | | 14,814 | 12,417 | |
| Administrative expenses | | (9,764) | (7,625) | | (33,653) | (31,161) | |
| Selling and marketing expenses | | (3,242) | (2,789) | | (10,407) | (9,704) | |
| Other expenses | | (2,988) | 2,355 | | (8,745) | (7,062) | |
| Operating profit | | 78,144 | 83,585 | -7% | 208,200 | 200,278 | 4% |
| Finance costs | | (7,976) | (2,953) | | (15,652) | (7,414) | |
| Share of results of associates | | 20,108 | 8,415 | | 12,625 | (40,486) | |
| Share of results of joint ventures | | 5,304 | 5,697 | | 25,850 | 8,035 | |
| Profit before taxation | | 95,580 | 94,744 | 1% | 231,023 | 160,413 | 44% |
| Income tax expense | B5 | (25,920) | (23,165) | | (59,236) | (58,496) | |
| Profit for the period | | 69,660 | 71,579 | -3% | 171,787 | 101,917 | 69% |
| Other comprehensive income | | | | | | | |
| Other comprehensive income that will be reclassified to profit or loss in subsequent periods: | | | | | | | |
| Foreign currency translation, net of tax | | (4) | 2 | | (4) | (3) | |
| Share of other comprehensive income of associates, net of tax | | (4,002) | 1,192 | | (4,074) | 39,750 | |
| Share of other comprehensive income of joint ventures, net of tax | | 0 | 0 | | (584) | 0 | |
| Other comprehensive income for the period, net of tax | | (4,006) | 1,194 | | (4,662) | 39,747 | |
| Total comprehensive income for the period, net of tax | | 65,654 | 72,773 | -10% | 167,125 | 141,664 | 18% |
| Profit attributable to: | | | | | | | |
| Owners of the Company | | 62,040 | 58,715 | 6% | 149,434 | 67,664 | 121% |
| Non-controlling interests | | 7,620 | 12,864 | | 22,353 | 34,253 | |
| | | 69,660 | 71,579 | | 171,787 | 101,917 | |
| Total comprehensive income attributable to: | | | | | | | |
| Owners of the Company | | 58,045 | 59,875 | | 144,814 | 107,323 | |
| Non-controlling interests | | 7,609 | 12,898 | | 22,311 | 34,341 | |
| | | 65,654 | 72,773 | | 167,125 | 141,664 | |
| Earnings per share attributable to owners of the Company: | | sen | sen | | sen | sen | |
| Basic/diluted | B13 | 5.78 | 5.47 | | 13.91 | 6.30 | |

The condensed consolidated statements of comprehensive income should be read in conjunction with the audited financial statements for the year ended 31 December 2016 and the accompanying explanatory notes attached to the interim financial report.

Cahaya Mata Sarawak Berhad

(Company No: 21076-T)

Condensed consolidated statement of financial position as at 30 September 2017

| | Note | Unaudited As at 30.09.2017 RM'000 | Audited As at 31.12.2016 RM'000 |
|---|------|--|--|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | | 729,568 | 721,567 |
| Prepaid land lease payments | | 14,638 | 15,210 |
| Land held for property development | | 234,416 | 234,333 |
| Investment properties | | 5,303 | 5,390 |
| Intangible assets | | 2,626 | 3,823 |
| Goodwill | | 62,829 | 61,709 |
| Investments in associates | | 873,601 | 869,179 |
| Investments in joint ventures | | 21,124 | 46,611 |
| Deferred tax assets | | 23,650 | 34,989 |
| Other receivables | | 84,854 | 86,242 |
| Investment securities | | 300 | 300 |
| | | <u>2,052,909</u> | <u>2,079,353</u> |
| Current assets | | | |
| Property development costs | | 287,512 | 354,748 |
| Inventories | | 265,637 | 185,361 |
| Trade and other receivables | | 355,196 | 289,145 |
| Other current assets | | 54,898 | 37,442 |
| Investment securities | | 96,249 | 9,662 |
| Derivative financial asset | | 35,414 | 35,414 |
| Tax recoverable | | 4,641 | 3,142 |
| Cash and bank balances | | 738,955 | 457,070 |
| | | <u>1,838,502</u> | <u>1,371,984</u> |
| TOTAL ASSETS | | <u>3,891,411</u> | <u>3,451,337</u> |
| EQUITY AND LIABILITIES | | | |
| Equity attributable to owners of the Company | | | |
| Share capital | | 867,901 | 537,188 |
| Share premium | | 0 | 330,716 |
| Other reserves | | 12,950 | 40,090 |
| Retained earnings | | 1,398,984 | 1,304,842 |
| | | <u>2,279,835</u> | <u>2,212,836</u> |
| Non-controlling interests | | <u>320,623</u> | <u>321,903</u> |
| Total equity | | <u>2,600,458</u> | <u>2,534,739</u> |
| Non-current liabilities | | | |
| Deferred tax liabilities | | 38,395 | 39,292 |
| Loans and borrowings | B7 | 590,484 | 105,076 |
| Trade and other payables | | 84,100 | 84,363 |
| | | <u>712,979</u> | <u>228,731</u> |
| Current liabilities | | | |
| Income tax payable | | 16,279 | 23,147 |
| Loans and borrowings | B7 | 83,929 | 142,880 |
| Trade and other payables | | 356,644 | 395,057 |
| Other current liabilities | | 121,122 | 126,783 |
| | | <u>577,974</u> | <u>687,867</u> |
| Total liabilities | | <u>1,290,953</u> | <u>916,598</u> |
| TOTAL EQUITY AND LIABILITIES | | <u>3,891,411</u> | <u>3,451,337</u> |
| Net assets per share attributable to ordinary owners of the Company (RM) | | <u>2.12</u> | <u>2.06</u> |

The condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 31 December 2016 and the accompanying explanatory notes attached to the interim financial report.

Cahaya Mata Sarawak Berhad

(Company No: 21076-T)

Condensed consolidated statement of changes in equity for the period ended 30 September 2017

| | < ----- Attributable to Owners of the Company ----- > | | | | | | |
|---|---|-----------------------------------|----------------------------|-----------------------------|--------------------------------|--------------------------------|----------------|
| | Total equity RM'000 | < ----- Non-distributable ----- > | | | | | Distributable |
| Total RM'000 | | Share capital RM'000 | Share premium RM'000 | Other reserves RM'000 | Retained earnings RM'000 | Retained earnings RM'000 | |
| At 1 January 2017 | 2,534,739 | 2,212,836 | 537,188 | 330,716 | 40,091 | 1,304,841 | 321,903 |
| Profit net of tax | 171,787 | 149,434 | 0 | 0 | 0 | 149,434 | 22,353 |
| Other comprehensive income, net of tax | (4,662) | (4,620) | 0 | 0 | (4,620) | 0 | (42) |
| Total comprehensive income | 167,125 | 144,814 | 0 | 0 | (4,620) | 149,434 | 22,311 |
| Transactions with owners:- | | | | | | | |
| Dividends on ordinary shares | (67,686) | (67,686) | 0 | 0 | 0 | (67,686) | 0 |
| Dividends paid to non-controlling interests | (23,257) | 0 | 0 | 0 | 0 | 0 | (23,257) |
| Total transactions with owners | (90,943) | (67,686) | 0 | 0 | 0 | (67,686) | (23,257) |
| Acquisition of a subsidiary | 177 | 0 | 0 | 0 | 0 | 0 | 177 |
| Share of associates' reserves | (3) | (3) | 0 | (3) | (22,521) | 22,521 | 0 |
| Share of joint ventures' reserves | (10,637) | (10,126) | 0 | 0 | 0 | (10,126) | (511) |
| Transfer pursuant to Companies Act 2016 | 0 | 0 | 330,713 | (330,713) | 0 | 0 | 0 |
| At 30 September 2017 | 2,600,458 | 2,279,835 | 867,901 | 0 | 12,950 | 1,398,984 | 320,623 |

Note: In accordance with Section 618 of Companies Act 2016, any amount standing to the credit of the share premium account has become part of the Company's share capital. As at 30th September 2017, share premium amounted to RM 330,713,721 has been transferred to share capital and the number of shares remain unchanged at 1,074,375,720.

Cahaya Mata Sarawak Berhad

(Company No: 21076-T)

Condensed consolidated statement of changes in equity for the period ended 30 September 2016

| | < ----- Attributable to Owners of the Company ----- > | | | | | | |
|--|---|------------------|----------------------------|----------------------------|-----------------------------|--------------------------------|--|
| | < ----- Non-distributable ----- > | | | | | Distributable | |
| | Total equity RM'000 | Total RM'000 | Share capital RM'000 | Share premium RM'000 | Other reserves RM'000 | Retained earnings RM'000 | Non- controlling interests RM'000 |
| At 1 January 2016 | 2,312,727 | 2,017,501 | 537,188 | 330,716 | (18,760) | 1,168,357 | 295,226 |
| Profit net of tax | 101,917 | 67,664 | 0 | 0 | 0 | 67,664 | 34,253 |
| Other comprehensive income, net of tax | 39,747 | 39,659 | 0 | 0 | 39,659 | 0 | 88 |
| Total comprehensive income | 141,664 | 107,323 | 0 | 0 | 39,659 | 67,664 | 34,341 |
| Transactions with owners:- | | | | | | | |
| Issuance of shares to a non-controlling interest | 3,000 | 0 | 0 | 0 | 0 | 0 | 3,000 |
| Dividends on ordinary shares | (32,231) | (32,231) | 0 | 0 | 0 | (32,231) | 0 |
| Dividends paid to non-controlling interests | (24,584) | 0 | 0 | 0 | 0 | 0 | (24,584) |
| Total transactions with owners | (53,815) | (32,231) | 0 | 0 | 0 | (32,231) | (21,584) |
| Share of associate's reserves | 0 | 0 | 0 | 0 | 173 | (173) | 0 |
| At 30 September 2016 | 2,400,576 | 2,092,593 | 537,188 | 330,716 | 21,072 | 1,203,617 | 307,983 |

Cahaya Mata Sarawak Berhad

(Company No: 21076-T)

Condensed consolidated statement of cash flows for the period ended 30 Sept 2017

| | 9 months ended 30.09.2017 RM'000 | 9 months ended 30.09.2016 RM'000 |
|---|---|---|
| Profit before taxation | 231,023 | 160,413 |
| Adjustments for non-cash items: | | |
| Non-cash items | (7,601) | 74,208 |
| Operating cash flows before changes in working capital | <u>223,422</u> | <u>234,621</u> |
| Changes in working capital | | |
| Increase in current assets | (94,857) | (100,893) |
| Increase in land held for development | (84) | (11,125) |
| Decrease in current liabilities | (46,800) | (76,837) |
| Decrease in non-current liabilities | (265) | (263) |
| Cash flows from operations | <u>81,416</u> | <u>45,503</u> |
| Interest received | 13,767 | 4,018 |
| Interest paid | (20,004) | (7,414) |
| Income tax paid, net of refund | (57,055) | (59,616) |
| Net cash flows from/(used in) operating activities | <u>18,124</u> | <u>(17,509)</u> |
| Investing activities | | |
| Purchase of investment securities | (91,049) | (19,239) |
| Dividends from investments | 2,372 | 7,321 |
| Dividends from associates | 4,128 | 2,067 |
| Additional investments in associates | 0 | (156,900) |
| Additional investments in joint ventures | 0 | (1,333) |
| Acquisition of property, plant and equipment | (46,109) | (35,431) |
| Acquisition of a subsidiary | (1,692) | 0 |
| Proceeds from disposal of property, plant and equipment | 133 | 258 |
| Proceeds from disposal of investment securities | 5,790 | 108,735 |
| Distribution of profits from joint ventures | 20,523 | 9,002 |
| Redemption of redeemable preference shares | 37,458 | 0 |
| Others | (103) | (916) |
| Net cash used in investing activities | <u>(68,549)</u> | <u>(86,436)</u> |
| Financing activities | | |
| (Repayments)/drawdown of borrowings | (76,748) | 90,924 |
| Proceeds from issuance of Islamic medium term notes | 500,000 | 0 |
| Decrease in deposits pledged to licensed banks | 0 | 80 |
| Dividends paid to shareholders of the Company | (67,686) | (32,231) |
| Dividends paid to non-controlling interests in subsidiary companies | (23,256) | (24,584) |
| Proceeds from issuance of share to a non-controlling interest | 0 | 3,000 |
| Net cash from financing activities | <u>332,310</u> | <u>37,189</u> |
| Net increase/(decrease) in cash and cash equivalents | 281,885 | (66,756) |
| Cash and cash equivalents as at 1 January | <u>455,073</u> | <u>323,003</u> |
| Cash and cash equivalents as at 30 September | <u><u>736,958</u></u> | <u><u>256,247</u></u> |
| Cash and cash equivalents as at 30 September comprised the following: | | |
| Cash and short term deposits | 738,955 | 258,231 |
| Less: Deposits pledged to licensed banks | (1,997) | (1,984) |
| | <u><u>736,958</u></u> | <u><u>256,247</u></u> |

The condensed consolidated statement of cash flows should be read in conjunction with the audited financial statements for the year ended 31 December 2016 and the accompanying explanatory notes attached to the interim financial report.

NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

Part A – Explanatory notes pursuant to MFRS 134

A1. Basis of preparation

These condensed consolidated interim financial statements, for the period ended 30 September 2017 are unaudited and have been prepared in accordance with MFRS 134 Interim Financial Reporting issued by the Malaysian Accounting Standards Board (“MASB”), and Paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad. These condensed consolidated interim financial statements also comply with IAS 34 Interim Financial Reporting issued by the International Accounting Standards Board.

These condensed consolidated interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2016. The explanatory notes attached to these condensed consolidated interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2016.

A2. Changes in accounting policies

The significant accounting policies adopted by the Group in these condensed consolidated interim financial statements are consistent with those of the audited financial statements for the year ended 31 December 2016, except with the adoption of the following Malaysian Financial Reporting Standards (“MFRS”), IC interpretations and Amendments to MFRSs and interpretations.

- Amendments to MFRS 107: Disclosures Initiatives
- Amendments to MFRS 112: Recognition of Deferred Tax Assets for Unrealised Losses
- Annual Improvements to MFRSs 2014 - 2016 Cycle: Amendments to MFRS 12: Disclosure of Interests in Other Entities

The initial application of the above is not expected to have any material financial impact on the Group’s results.

A3. Seasonal or cyclical factors

The business operations of the Group are generally non-cyclical or seasonal.

A4. Unusual items due to their nature, size and incidence

There were no unusual items affecting assets, liabilities, equity, net income or cash flows of the Group for the period ended 30 September 2017.

A5. Changes in estimates

There were no changes in estimates that have had a material effect on the current quarter’s results.

NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

A6. Debt and equity securities

There were no issuances, cancellation, repurchases, resale and repayments of debt and equity securities for the financial period under review.

A7. Dividends paid

The final tax exempt (single-tier) dividend of 6.3 sen per share for the financial year ended 31 December 2016 amounting to RM67,685,670 was paid on 26 May 2017.

A8. Segmental information

| | 3 months ended | | 9 months ended | |
|-------------------------------------|----------------|----------------|------------------|------------------|
| | 30.09.2017 | 30.09.2016 | 30.09.2017 | 30.09.2016 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Segment Revenue | | | | |
| Cement | 132,202 | 139,345 | 374,382 | 414,500 |
| Construction materials & trading | 124,010 | 131,693 | 306,143 | 408,202 |
| Construction & road maintenance | 92,655 | 83,183 | 251,819 | 270,732 |
| Property development | 17,700 | 17,893 | 127,621 | 59,097 |
| Strategic investments * | 2,791 | 2,530 | 8,318 | 7,580 |
| Others | 15,960 | 12,111 | 43,933 | 30,799 |
| Total including inter-segment sales | 385,318 | 386,755 | 1,112,216 | 1,190,910 |
| Elimination of inter-segment sales | (37,350) | (30,695) | (93,678) | (89,127) |
| | <u>347,968</u> | <u>356,060</u> | <u>1,018,538</u> | <u>1,101,783</u> |
| Segment Results | | | | |
| Operating profit/(loss): | | | | |
| Cement | 35,123 | 35,290 | 82,160 | 76,979 |
| Construction materials & trading | 22,641 | 26,433 | 52,139 | 74,654 |
| Construction & road maintenance | 19,007 | 19,179 | 55,117 | 57,607 |
| Property development | 3,178 | 3,075 | 29,279 | 10,108 |
| Strategic investments * | 61 | (828) | 6,513 | (2,518) |
| Others | (1,678) | 1,726 | (7,383) | (9,698) |
| | <u>78,332</u> | <u>84,875</u> | <u>217,824</u> | <u>207,132</u> |
| Unallocated corporate expenses | (8,165) | (4,243) | (25,277) | (14,268) |
| Share of results of associates | 20,108 | 8,415 | 12,625 | (40,486) |
| Share of results of joint ventures | 5,305 | 5,697 | 25,851 | 8,035 |
| Profit before tax | 95,580 | 94,744 | 231,023 | 160,413 |
| Income tax expenses | (25,920) | (23,165) | (59,236) | (58,496) |
| Profit for the year | <u>69,660</u> | <u>71,579</u> | <u>171,787</u> | <u>101,917</u> |

* *Financial services and education.*

NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

A9. Changes in composition of the Group

There have been no changes in the composition of the Group for the quarter ended 30 September 2017.

A10. Fair value of instruments

(a) Determination of fair value

Set out below is a comparison of the carrying amounts and fair values of the Group's financial instruments, by class, which are not carried at fair value in the financial statements. It does not include those short term/on demand financial assets and financial liabilities where the carrying amounts are reasonable approximation of their fair values:

| | 30 Sept 2017 | | 30 Sept 2016 | |
|---------------------------------------|---------------------------|----------------------|---------------------------|----------------------|
| | Carrying Amount RM'000 | Fair Value RM'000 | Carrying Amount RM'000 | Fair Value RM'000 |
| Financial assets: | | | | |
| Available-for-sale financial assets: | | | | |
| - Equity instruments | 300 | 300 | 300 | 300 |
| Financial liabilities: | | | | |
| Interest-bearing loans and borrowings | | | | |
| - Bankers' acceptances | 33,757 | 33,757 | 46,600 | 46,600 |
| - Term loan | 110,920 | 110,920 | 121,300 | 121,300 |
| - Hire purchase | 2,185 | 2,185 | - | - |
| - Revolving credits | 27,000 | 27,000 | 85,600 | 85,600 |
| - Loans from corporate shareholders | 551 | 572 | 1,102 | 1,171 |
| - Islamic medium term notes | 500,000 | 508,284 | - | - |
| | <u>674,413</u> | <u>682,718</u> | <u>254,602</u> | <u>254,671</u> |

(b) Fair value hierarchy

The Group classifies fair value measurement using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1 - Quoted prices in active markets for identical assets or liabilities,

Level 2 - Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly; and

Level 3 - Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

A10. Fair value of instruments (contd.)

(b) Fair value hierarchy (contd.)

As at the reporting date, the Group held the following financial assets and liabilities that were measured at fair value by level of fair value hierarchy:

| | Level 1 | Level 2 | Level 3 | Total |
|-----------------------------|----------------|----------------|----------------|---------------|
| | RM'000 | RM'000 | RM'000 | RM'000 |
| 30 September 2017 | | | | |
| Financial assets | | | | |
| Income debt securities fund | - | 91,524 | - | 91,524 |
| Equity instruments | 4,725 | - | - | 4,725 |
| | <u>4,725</u> | <u>91,524</u> | <u>-</u> | <u>96,249</u> |
| 30 September 2016 | | | | |
| Financial assets | | | | |
| Income debt securities fund | - | 5,155 | - | 5,155 |
| Equity instruments | 4,675 | - | - | 4,675 |
| | <u>4,675</u> | <u>5,155</u> | <u>-</u> | <u>9,830</u> |

There have been no transfers between any levels during the current interim period and the comparative period.

A11. Capital & other commitments

The amount of commitments not provided for in the interim financial statements as at 30 September 2017 was as follows:

| Capital commitments | RM'000 |
|----------------------------------|----------------|
| Approved and contracted for: | |
| - Property, plant and equipment | 40,325 |
| - Others | 40,000 |
| | <u>80,325</u> |
| Approved but not contracted for: | |
| - Property, plant and equipment | 226,216 |
| - Intangible assets | 360 |
| - Investment in associates | 352,000 |
| - Others | 5,823 |
| | <u>584,399</u> |
| | <u>664,724</u> |

A12. Changes in contingent liabilities and contingent assets

There were no material changes in the contingent liabilities or contingent assets since the last annual reporting date.

NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

A13. Related party transactions

The following table provides information on the transactions which have been entered into with related parties during the period ended 30 September 2017 and 30 September 2016 as well as the balances with the related parties as at 30 September 2017 and 30 September 2016:

| | | Interest/fee/ rental income from/sales to related RM '000 | Purchases from/payment for services to related parties RM '000 | Amounts owed by related parties RM '000 | Amounts owed to related parties RM '000 |
|---|------|--|---|---|---|
| Associates: | | | | | |
| - Kenanga Investment Bank Bhd | 2017 | 622 | - | - | - |
| | 2016 | - | 44 | - | - |
| - KKB Engineering Bhd | 2017 | 86 | - | 27 | - |
| | 2016 | 184 | - | 45 | - |
| - Kenanga Investors Bhd | 2017 | 1,109 | - | - | - |
| | 2016 | 6,398 | 69 | - | - |
| - Sacofa Sdn Bhd | 2017 | 1,265 | 26 | 4 | - |
| | 2016 | 709 | 82 | 1,366 | - |
| - OM Materials (Sarawak) Sdn Bhd | 2017 | 4,325 | - | 4,647 | - |
| | 2016 | 4,112 | - | 4,204 | - |
| Joint Ventures: | | | | | |
| - PPES Works Wibawa | 2017 | 2 | - | - | - |
| | 2016 | 111 | - | 12 | - |
| - PPES Works Naim Land | 2017 | 60 | - | 6 | - |
| | 2016 | 78 | - | 25 | - |
| - PPES Works Larico | 2017 | 196 | - | 273 | - |
| | 2016 | 394 | - | 111 | - |
| - PPES Works PCSB | 2017 | 892 | - | 100 | - |
| | 2016 | 984 | - | 279 | - |
| Key management personnel of the Group: | | | | | |
| - Directors' interest | 2017 | 10,009 | 1,629 | 882 | - |
| | 2016 | 5,353 | 1,652 | 518 | 2 |

All outstanding balances with these related parties are unsecured and are to be settled in cash within the financial year.

A14. Subsequent event

There was no material event subsequent to the statement of financial position date that has not been reflected in the quarterly financial statements.

NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

Part B – Explanatory notes pursuant to Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad

B1. Review of performance

Year-to-date, 2017 (“PE2017”) vs Year-to-date, 2016 (“PE2016”)

Revenue fell by 8% or RM83.25 million but profit before tax (PBT) and profit after non-controlling interests (PATNCI) increased by 44% or RM70.61 million and 121% or RM81.77 million respectively in comparison to preceding year corresponding period.

All core Divisions recorded lower revenue in PE2017 other than the Property Development Division.

The improvement in the PBT and PATNCI was mainly attributable to the increase in the share of profits in associates & joint ventures as well as higher earnings by the Property Development and Cement Divisions.

Gross profit margin for PE2017 of 24.17% was higher than PE2016’s of 21.40%.

The performance of the Group’s respective Divisions are analysed as follows:

- (a) **Cement Division** - recorded a 7% higher PBT of RM82.16 million in PE2017 over PE2016’s PBT of RM76.98 million despite lower sales volume. This was mainly attributable to lower clinker and cement production cost per MT which in turn was contributed by cheaper coal prices, cheaper imported clinker and lower fixed costs due to stable production.
- (b) **Construction Materials & Trading Division** - reported a reduced PBT of RM52.14 million for PE2017, 30% lower than the PBT of RM74.65 million for PE2016. This was mainly attributable to lower sales volume due to slower implementation of JKR 2017 Malaysian Road Records Information System (MARRIS) program in some divisions in the first half of the year. The temporary closure of a quarry plant due to soil erosion and relocation of another premix plant had also affected sales volumes in PE2017.
- (c) **Construction & Road Maintenance Division** - posted a PBT of RM55.12 million in PE2017, representing a decrease of 4% over PE2016’s profit of RM57.61 million, on the back of lower revenue. Federal road maintenance revenue was lower in PE2017 as a result of reduction in road length maintained due to the Proposed Pan Borneo Highway project. Construction revenue in PE2017 was lower due to completion of two major projects in 2016. This revenue shortfall was mitigated by the Pan Borneo Highway Phase 1: WPC06 – Sg. Awik Bridge to Bintagor Junction project which contributed RM50.09 million in PE2017.
- (d) **Property Development Division** - PBT soared to RM29.28 million in PE2017 from a PBT of RM10.11 million in PE2016, an increase of 190%. This was attributable to profit recognition from the Rivervale semi-detached homes project in the current period. In addition, the better sales of residential properties and the rental income from a hypermarket in Bandar Samariang had also contributed to the improved results. This was slightly negated by the higher loss recorded by the hotel operations in Samalaju Industrial Park, Bintulu.

NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

B1. Review of performance (contd.)

Year-to-date, 2017 (“PE2017”) vs Year-to-date, 2016 (“PE2016”) (contd.)

- (e) **Strategic Investments Division** - reported a PBT of RM6.51million in PE2017 as compared to a loss of RM2.52 million in PE2016. This was attributable to the higher profit reported by the investment holding subsidiary and a lower loss posted by the Education subsidiary.
- (f) **Others** – reported a lower loss of RM7.38 million in PE2017 (PE2016: loss of RM9.70 million) mainly due to better results by the management services company. This was however partially negated by the higher loss recorded by the investment holding subsidiary due to a higher unrealised forex loss.
- (g) **Unallocated corporate expenses** – CMSB recorded a higher loss in PE2017 compared to PE2016 mainly due to higher net interest expenses and overhead expenses.
- (h) **Share of results in associates** – The Group recorded a share of profit of RM12.63 million for PE2017, an improvement of 131% from PE2016’s share of loss of RM40.49 million. The improvement was due to a lower loss reported by the Group’s 25% associate, OM Materials (Sarawak) Sdn. Bhd.
- (i) **Share of results in joint-ventures** - recorded a higher share of profit of RM25.85 million (PE2016: RM8.04 million). This was mainly attributable to the excellent performances by the private equity management company and two private equity funds, which resulted from gains on the realisation of an investment in Serba Dinamik Holdings Bhd. On the other hand, the Construction & Road Maintenance Division’s share of profits in its joint-ventures in PE2017 was RM739k, lower by 75% from PE2016’s of RM8.00 million.

Quarter 3, 2017 (“3Q17”) vs Quarter 3, 2016 (“3Q16”)

Despite lower revenue, the Group reported higher gross profit in 3Q17 as compared to 3Q16. This was attributable to the Cement Division’s lower production costs.

The Cement Division’s clinker and cement operations’ combined PBT for 3Q17 was 2% ahead of 3Q16. This was attributable to cheaper imported clinker and lower clinker production cost which in turn was due to a lower coal price, stable production and lower depreciation charges. On the other hand, PBT from concrete products had declined 93% in 3Q17 in comparison to 3Q16. This was mainly due to higher raw materials’ (iron related products’) costs, reduction in sales volume and depressed selling prices arising from market competition.

The Construction Materials and Trading Division’s earnings had continued to pick up considerably in 3Q17 after sluggish demand in the first quarter of 2017. Nevertheless, the results were affected by the closure of its premix plant in Miri as the alternative supply from its Samalaju plant was too distant away from Miri which had caused the loss of sales to the city council and the private sector.

NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

B1. Review of performance (contd.)

Quarter 3, 2017 (“3Q17”) vs Quarter 3, 2016 (“3Q16”) (contd.)

The Construction and Road Maintenance Division recorded 1% lower PBT in 3Q17, notwithstanding 11% higher revenue compared to 3Q16. This was due to a lower gross profit contribution from road maintenance as a result of undertaking additional road maintenance works to improve further the overall condition of the State’s roads. The construction revenue and gross profit in 3Q17 were higher than in 3Q16, attributable to the construction of the Pan Borneo Highway project which were not available in 3Q16 and better gross profit margin from the Sarawak Museum project in 3Q17.

The Property Development Division’s PBT for the two quarters were about the same at around RM3 million.

The unallocated expenses were higher for 3Q17 compared to 3Q16 mainly due to higher net interest expenses.

B2. Material changes in profit before tax for the quarter (Quarter 3, 2017 vs Quarter 2, 2017)

| | 3rd Qtr 2017 RM'000 | 2nd Qtr 2017 RM'000 | Changes | |
|--------------------------------|------------------------|------------------------|----------|------|
| | | | RM'000 | % |
| Revenue | 347,968 | 388,273 | (40,305) | -10% |
| Gross profit (GP) | 91,321 | 104,700 | (13,379) | -13% |
| Share of results of associates | 20,108 | (3,349) | 23,457 | 700% |
| Profit before tax | 95,580 | 96,901 | (1,321) | -1% |

The Group’s 25% associate, OM Materials (Sarawak) Sdn Bhd reported profits in the current quarter and hence the significant increase in the share of results of associates in 3Q17 as compared to 2Q17.

All Divisions reported higher revenue in 3Q17 except for the Property Development Division. The preceding quarter saw the Property Development Division recorded higher revenue of RM92.86 vs current quarter of RM17.41 million.

The Cement Division’s PBT of RM35.12 million in 3Q17 was 8% higher than 2Q17 of RM32.58 million due to higher cement sales volume and revenue. The festive holidays of Gawai and Hari Raya fell in 2Q17 which customarily slow down construction activity and depress cement demand. However, PBT in 3Q17 was impacted by increased production costs of clinker and cement operations due to lower production volumes.

The Construction Materials & Trading Division reported higher PBT of RM22.64 million in 3Q17, which was 8% higher than 2Q17’s RM21.03 million. The current quarter’s performance improved with increased JKR works for Quarries and Premix. Trading sales from building materials and sales to Pan Borneo Highway project (Package 6) also increased in the current quarter.

NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

**B2. Material changes in profit before tax for the quarter (Quarter 3, 2017 vs Quarter 2, 2017)
(contd.)**

The Construction & Road Maintenance Division reported a slight increase of 3% in PBT of RM19.01 million in 3Q17 compared to 2Q17's RM18.52 million, despite 15% higher revenue. This was attributable to the management's commitment to continuously improve the overall State roads condition by doing additional road maintenance such as resurfacing, road shoulders, signage and etc in 3Q17. The Federal road periodic maintenance done in 3Q17 which was not available in 2Q17 secured a lower gross profit margin.

In tandem with the lower revenue in 3Q17, the Property Division's 3Q17 PBT was lower than 2Q17 (3Q17: RM3.18 million vs 2Q17: RM23.96 million). This was due to the completion of the Rivervale semi-detached homes project in the preceding quarter whereby the completion and sales of sixty (60) units of houses were all recognised. In addition, construction activities in the current quarter were also slower than the preceding quarter.

The Strategic Investments Division reported a lower PBT in the current period under review.

B3. Prospects for the year ending 31 December 2017

Whilst the operating environment is expected to remain challenging, the Group's healthy financial position through our diversified portfolio of Sarawak-based businesses is positioned to weather this challenging environment.

We remain focused on growing our portfolio of businesses by taking advantage of the opportunities in Sarawak. Our strong fundamentals and resilience will enable us to perform and to deliver a satisfactory financial performance for the year 2017 and, coupled with other measures Management are taking, the Group is positioning itself for long term sustainable revenue and profitability growth.

The prospects on each Division activities for the remaining period of the financial year are as follows:

The Cement Division expects the trend to remain the same until the end of 2017. There is no anticipation of many private investments or projects in the State thus, cement sales volume is expected to decline in comparison to 2016. The price for the main raw material for cement production i.e. clinker is expected to increase in the last quarter of 2017. All other raw materials prices are expected to remain unchanged.

The Construction Materials and Trading Division expects to generate material revenue from its quarries and premix 2-year term contract with JKR which will expire in June 2018. In addition, the quarries and premix operations are expected to benefit from the Pan Borneo Highway project. To meet the demand for this, a mobile batch plant at a cost of RM5 million had been installed and an 80% equity interest in a company namely Betong Premix Sdn Bhd, which is involved in premix operations in the Betong Division in Sarawak was acquired by the Division's holding company for RM1.83 million in 3Q17. Nevertheless, the Division will continue to face potential supply constraints of DCR (Down Crusher Run) and aggregates in view of the temporary closure of a quarry and stop work orders by authorities on another quarry. In anticipation of that, the Division is actively pursuing ways to increase its production capacity.

NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

B3. Prospects for the year ending 31 December 2017 (contd.)

The Construction & Road Maintenance Division will ensure it remains competitive in its bids for new projects. Even with the reduction of road length by the Federal Government due to the construction of the Pan Borneo Highway, the Division is targeting to sustain its earnings from on-going, as well as new longer-term construction projects and the remaining road maintenance concessions.

The Property Development Division expects property sales to be positively affected by the recent measures implemented by the Public Sector Home Financing Board. This will help Bandar Samariang housing projects where the majority of buyers are civil servants. However, the Division expects stiff competition in its sale of its Rivervale condominium as more developers are going into the construction of condominiums and apartments. The township development in Samalaju is a greenfield project and faces an uphill task of selling its residential and commercial developments considering that most public amenities are not in place and that demand remains limited pending further new industrial plants opening or existing ones expanding. The lodge occupancy is not expected to experience any significant increase as there is no major construction activity from existing or new industries at Samalaju Industrial Park.

B4. Profit forecast or profit guarantee

Not applicable as there was no profit forecast nor profit guarantee issued.

B5. Income tax expense

| | 3 months ended | | 9 months ended | |
|--|----------------|---------------|----------------|---------------|
| | 30.09.2017 | 30.09.2016 | 30.09.2017 | 30.09.2016 |
| | RM'000 | RM'000 | RM'000 | RM'000 |
| Current income tax: | | | | |
| - Malaysian income tax | 9,430 | 22,571 | 45,848 | 58,621 |
| - Under provision in respect of previous years | 4,942 | 1,403 | 2,945 | 1,494 |
| Deferred tax | 11,548 | (809) | 10,443 | (1,619) |
| Total income tax expense | <u>25,920</u> | <u>23,165</u> | <u>59,236</u> | <u>58,496</u> |

The effective tax rates for the quarter and period ended 30 September 2017 were higher than the statutory tax rate principally due to the losses of certain subsidiaries which cannot be set off against taxable profits made by other subsidiaries.

The effective tax rate for the period ended 30 September 2016 was higher than the statutory tax rate principally due to the losses of certain subsidiaries and share of associates' losses which cannot be set off against taxable profits made by other subsidiaries.

B6. Corporate proposals

There were no other corporate proposals that have been announced but not completed as at the date of this announcement.

NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

B7. Loans and borrowings

Group borrowings and debt securities are as follows:-

| | As at 30.9.2017 RM'000 | As at 30.9.2016 RM'000 |
|---------------------------------|------------------------------|------------------------------|
| Short term – Secured | | |
| Revolving credits | 17,000 | 45,600 |
| Hire purchase | 947 | - |
| Bankers' acceptances | 257 | - |
| Term Loan | 246 | - |
| Short term – Unsecured | | |
| Bankers' acceptances | 33,500 | 46,600 |
| Term loan | 21,428 | 19,643 |
| Loan from corporate shareholder | 551 | 1,102 |
| Revolving credits | 10,000 | 40,000 |
| | <u>83,929</u> | <u>152,945</u> |
| Long term – Secured | | |
| Hire purchase | 1,238 | - |
| Long term – Unsecured | | |
| Term loan | 89,246 | 101,657 |
| Islamic medium term notes | 500,000 | - |
| | <u>590,484</u> | <u>101,657</u> |
| Total | <u>674,413</u> | <u>254,602</u> |

All borrowings were denominated in Ringgit Malaysia.

B8. Off balance sheet financial instruments

As at the date of this report, there are no financial instruments with off balance sheet risks entered into by the Group.

B9. Derivatives

There were no derivatives entered into by the Group as at the end of the quarter under review.

B10. Gains/losses arising from fair value changes of financial liabilities

There were no gains/losses arising from fair value changes of financial liabilities.

NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

B11. Changes in material litigation

There were no changes in material litigation since the last annual statement of financial position date of 31 December 2016.

B12. Dividend payable

No interim dividend has been declared for the financial period ended 30 September 2017 (30 September 2016: Nil).

B13. Earnings per share

Basic earnings per share amounts are calculated by dividing profit for the period, net of tax, attributable to the owners of the Company by the weighted average number of ordinary shares outstanding during the period.

The following reflect the profit and share data used in the computation of basic earnings per share:

| | 3 months ended | | 9 months ended | |
|--|----------------|-------------|----------------|-------------|
| | 30.09.2017 | 30.09.2016 | 30.09.2017 | 30.09.2016 |
| Profit net of tax attributable to owners of the Company used in the computation of earnings per share (RM'000) | 62,040 | 58,715 | 149,434 | 67,664 |
| Weighted average number of ordinary shares in issue ('000) | 1,074,376 | 1,074,376 | 1,074,376 | 1,074,376 |
| Basic/diluted earnings per share (sen) | 5.78 | 5.47 | 13.91 | 6.30 |

There were no potential dilutive ordinary shares outstandings as at 30 September 2017 and 30 September 2016.

B14. Auditor's report on preceding annual financial statements

The auditors' report on the financial statements for the year ended 31 December 2016 was not subject to any qualification.

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NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

B15. Additional disclosure on profit for the period

| | Quarter ended 30.9.2017 RM'000 | Financial period ended 30.9.2017 RM'000 |
|---|---|--|
| Profit for the period is arrived at after charging/(crediting): | | |
| Amortisation of intangible assets | 432 | 1,300 |
| Amortisation of prepaid land lease payments | 202 | 600 |
| Bad debt written off | - | - |
| Property, plant and equipment written off | (30) | (30) |
| Depreciation of property, plant and equipment | 14,605 | 41,168 |
| Depreciation of investment properties | 29 | 88 |
| (Gain)/loss on foreign exchange - realised | (25) | 104 |
| (Gain)/loss on foreign exchange - unrealised | 1,560 | 5,166 |
| Gain on disposal of property, plant and equipment | (31) | (250) |
| (Gain)/loss on disposal of investments | - | - |
| (Gain)/loss on fair value changes of derivatives | - | - |
| Impairment loss on trade receivables | - | - |
| Interest expense | 7,950 | 15,652 |
| Interest income | (7,363) | (16,618) |
| Inventory written off | - | - |
| Net fair value changes in investment securities | (1,002) | (1,329) |
| Reversal of allowance for impairment loss on trade receivables | - | - |
| Reversal of allowance for obsolete inventory | - | - |
| Write down of inventory | - | - |

B16. Realised and unrealised profits/losses

| | As at 30 September 2017 RM'000 | As at 31 December 2016 RM'000 |
|--|---|--|
| Total retained earnings of the Company and its subsidiaries: | | |
| - Realised | 1,318,952 | 1,276,418 |
| - Unrealised | (18,853) | 8,051 |
| | <u>1,300,099</u> | <u>1,284,469</u> |
| Total retained earnings from associates: | | |
| - Realised | 100,680 | 96,016 |
| - Unrealised | (39,511) | (39,267) |
| | <u>61,169</u> | <u>56,749</u> |
| Total retained earnings from jointly controlled entities: | | |
| - Realised | 14,909 | 8,015 |
| - Unrealised | 3,709 | 16,497 |
| | <u>1,379,886</u> | <u>1,365,730</u> |
| Add: consolidation adjustments | 19,098 | (60,888) |
| Total Group retained earnings as per consolidated accounts | <u><u>1,398,984</u></u> | <u><u>1,304,842</u></u> |